

Voith at a Glance

Voith in figures

In over	50	42,000	5
	countries	Employees	Markets

R&D ratio	Family-owned since	Sales
4.7 %	1867	\$7.5. billion

Stand: 2011/12

Energy

A quarter of all electricity generated by hydro power worldwide is produced with technologies and services from Voith.



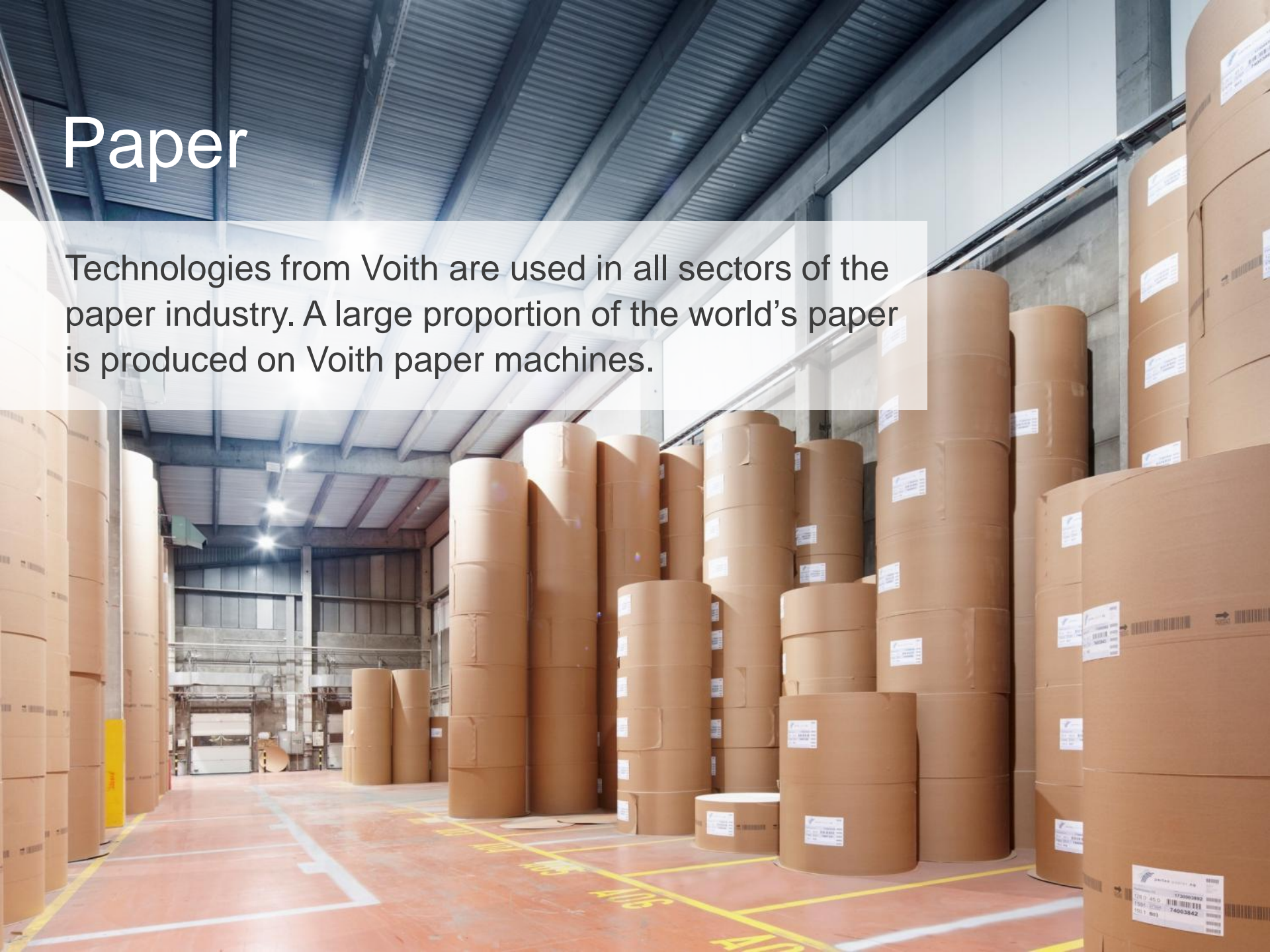
Oil and Gas

Voith offers reliable and efficient technologies and services to the oil and gas industry for extracting, transporting and processing these raw materials.



Paper

Technologies from Voith are used in all sectors of the paper industry. A large proportion of the world's paper is produced on Voith paper machines.



Raw Materials

Couplings, gearboxes and many other Voith components contribute to the constant availability of raw materials for industrial processes.



Transport and Automotive

Voith is one of the leading suppliers of mobility technologies and services in the transport and automotive market.



Being German rooted and deeply regionally embedded worldwide, we have been striving for success through innovation for over 145 years.

As a family-owned company, we focus on long-term planning and on sustainability, often extending over several generations.

One of the biggest family-owned companies in Europe



1867

**Johann
Matthäus Voith**
1803 – 1874



Friedrich Voith
1840 – 1913



**Walther, Hermann
and Hanns Voith**



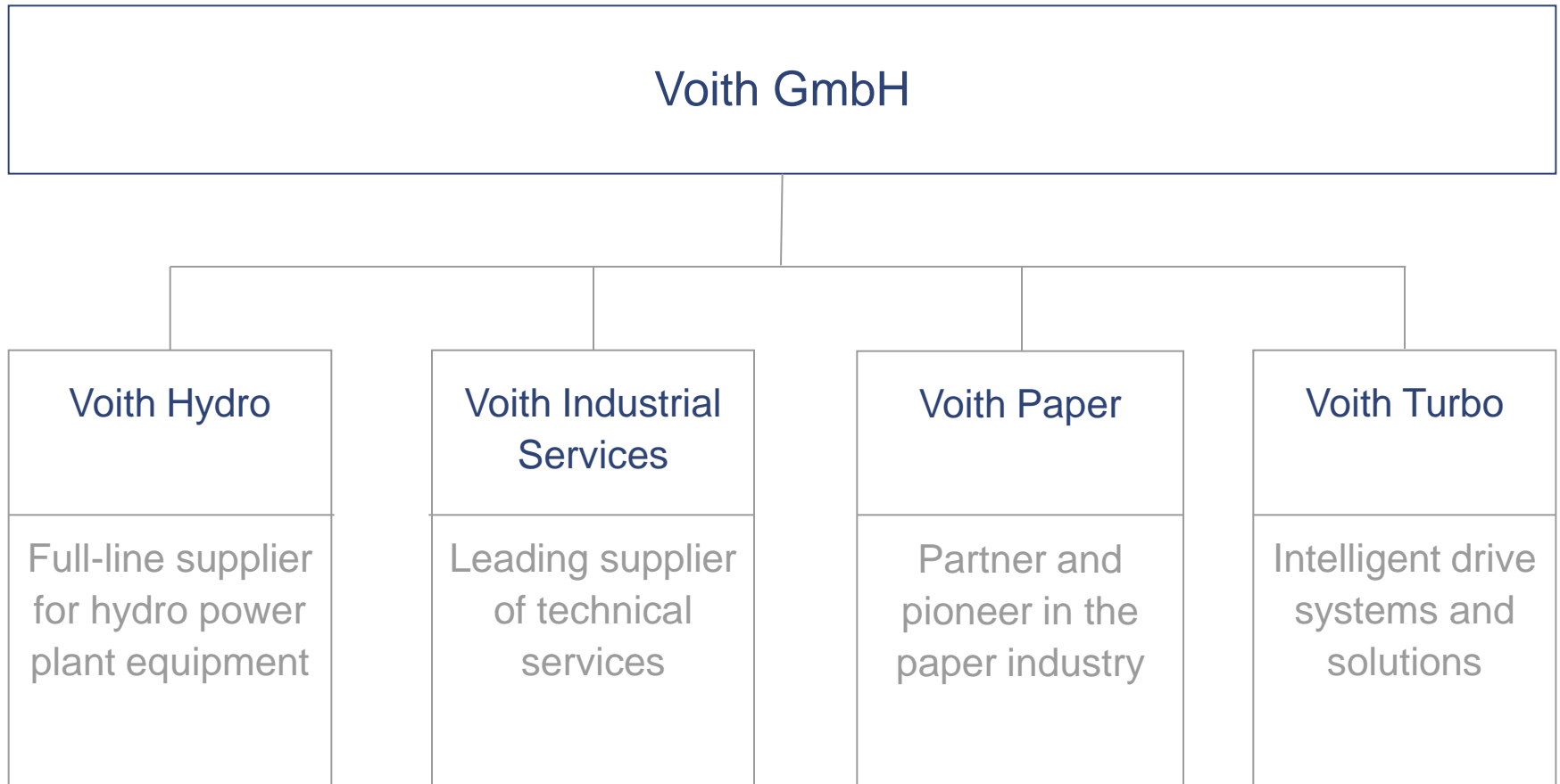
Hanns Voith

1971

**All shares are owned
by the Voith family**

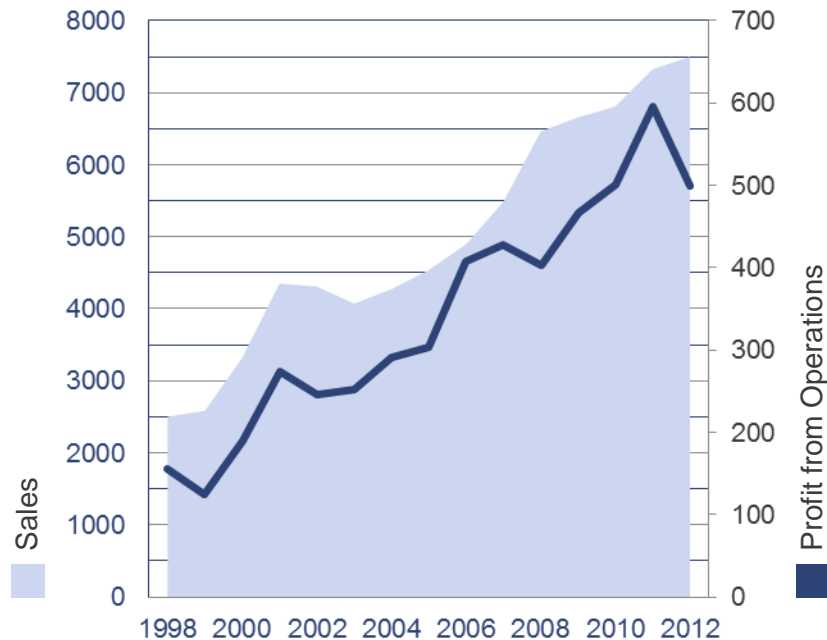
**Management and
Supervisory Boards
are staffed by external
executives**

Four Divisions – a well positioned company



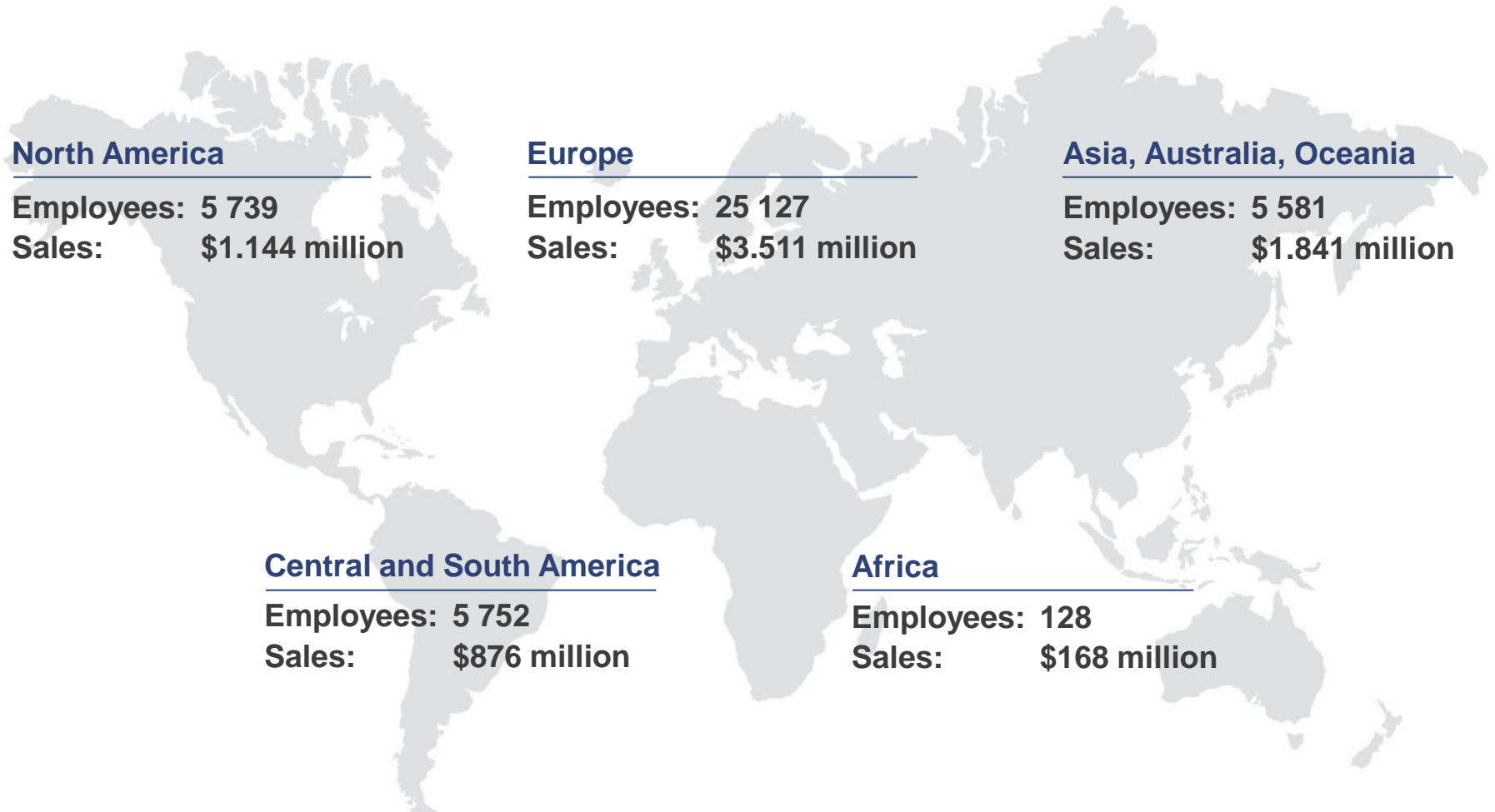
Dynamic growth and solid profits over decades

in \$ millions



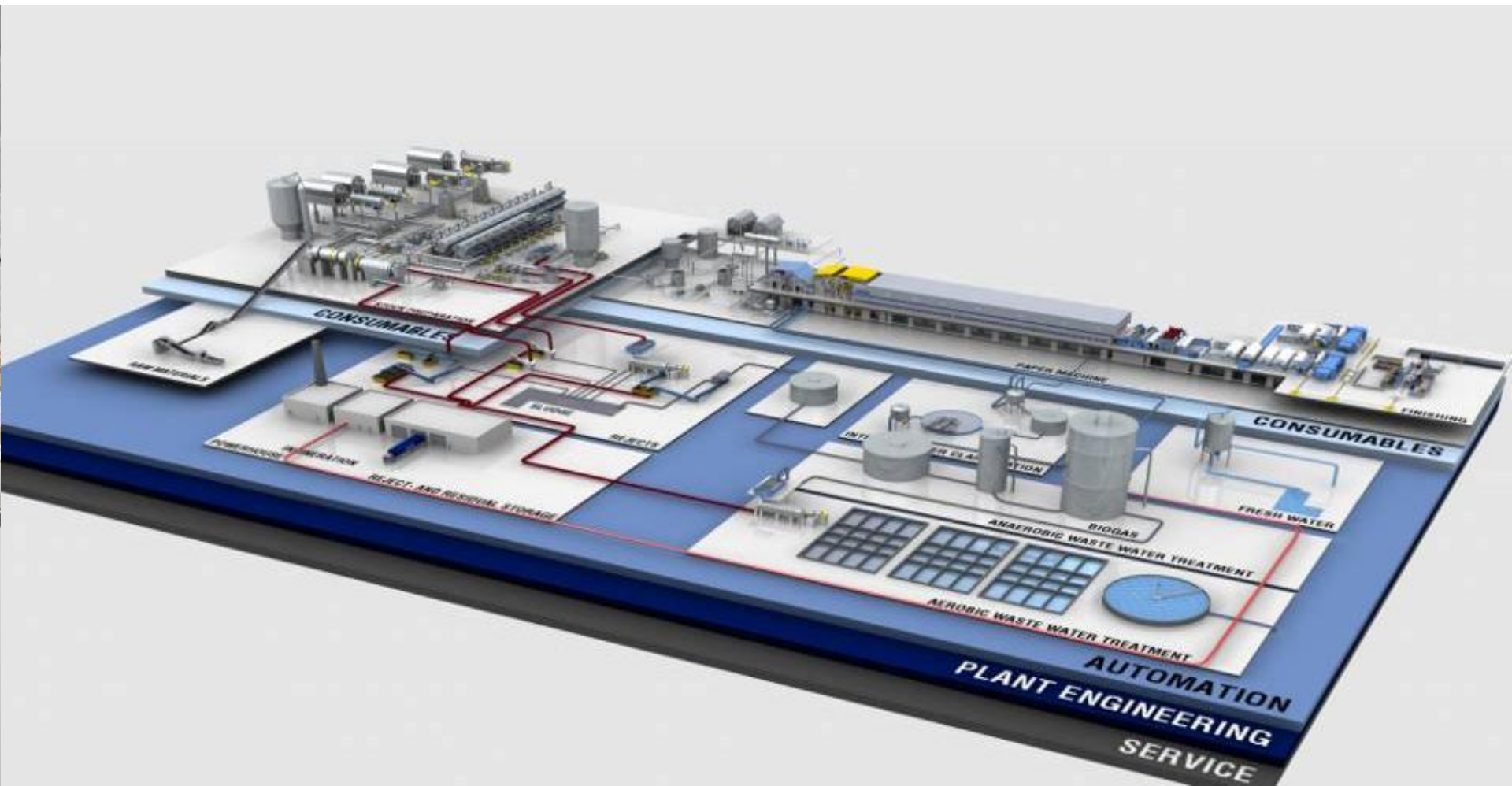
- We have stronger growth than many listed companies
- Positive results even in times of recession

More than 42,000 employees at locations
in over 50 countries all over the world



Voith Paper, Today & Tomorrow

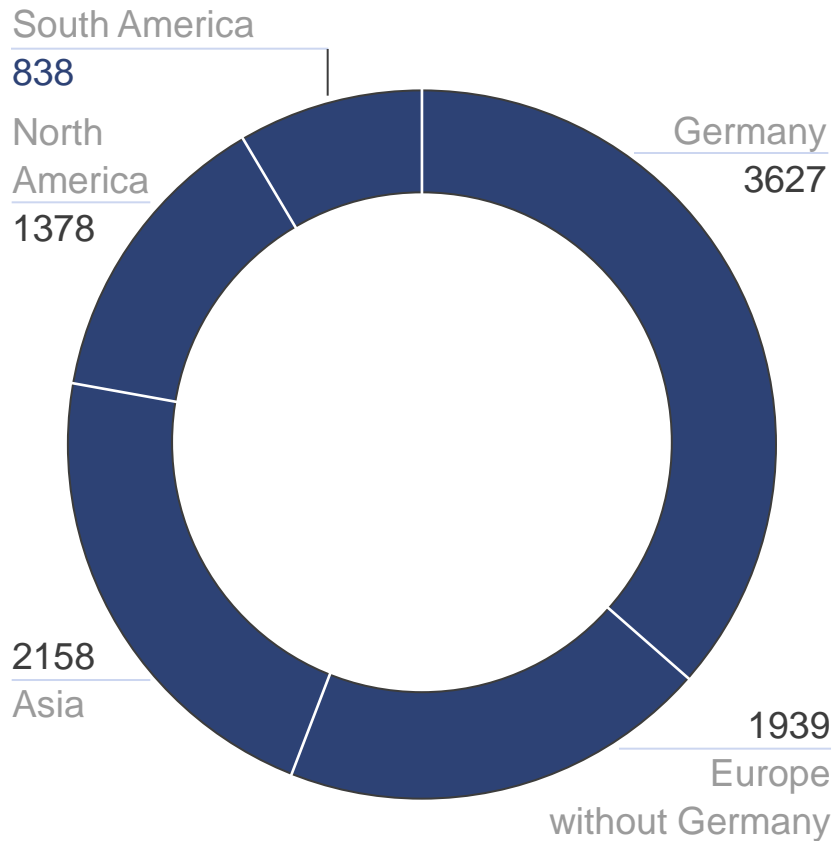
Raleigh, NC 1/19/2013





Our environment is clearly changing...
'Baby + iPad'

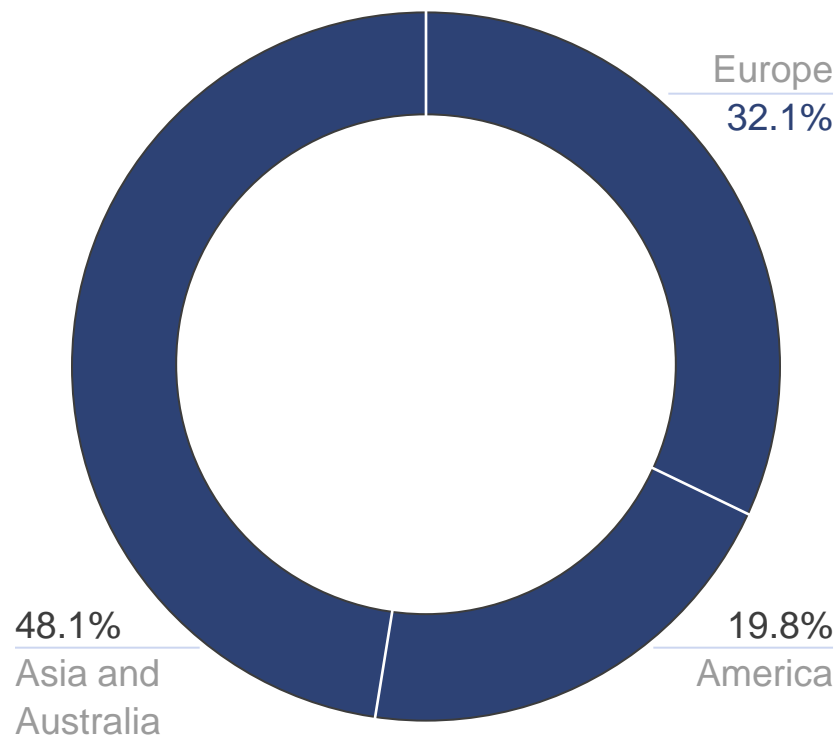
Voith Paper Employees



Total number of employees:
9937*

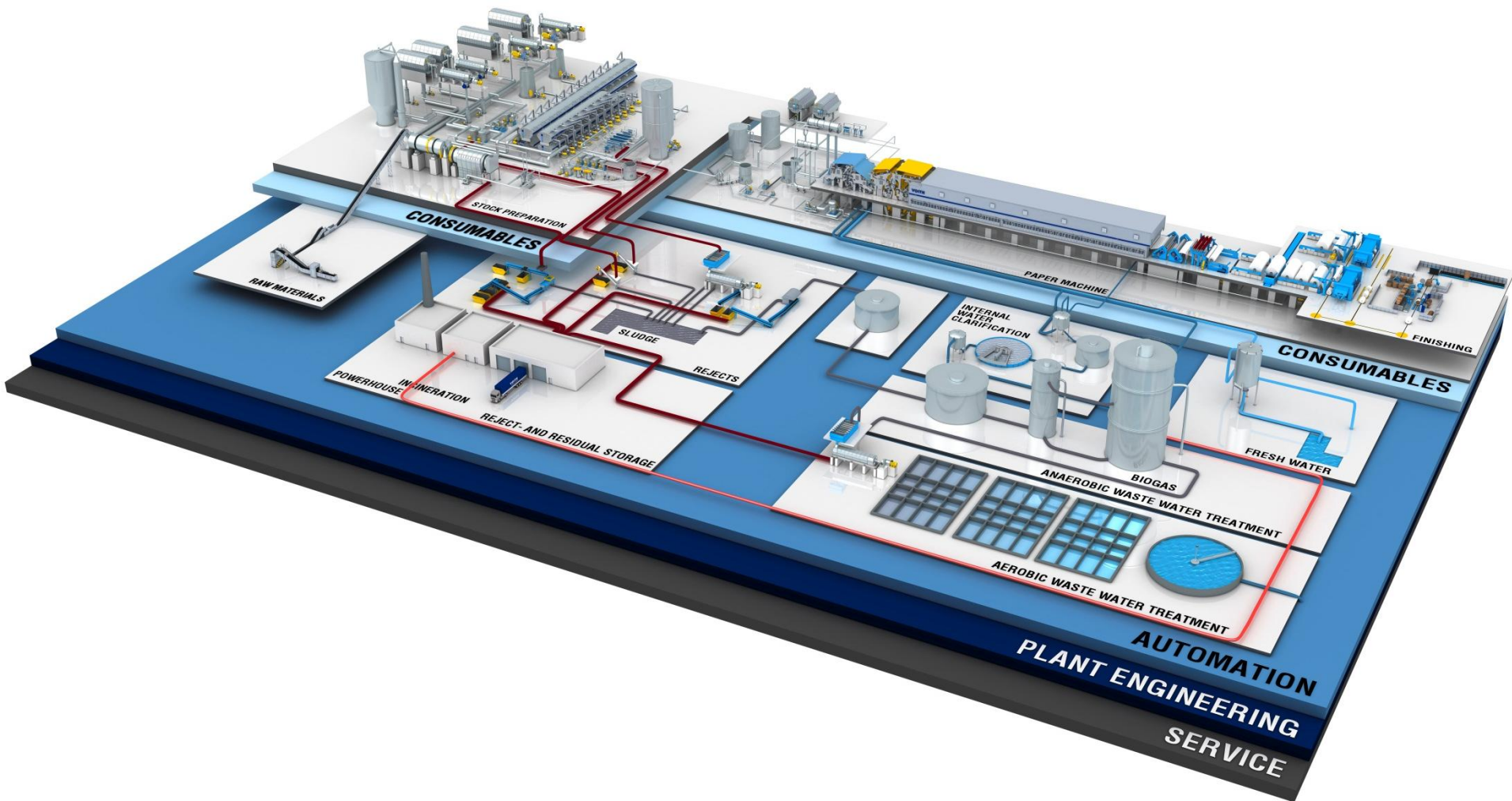
*as of fiscal year 2010/2011

Voith Paper – Regional sales



Consolidated sales 2010/2011
1827 million Euro

Voith Paper – Process supplier to the worldwide paper industry



Process supplier to the paper industry – Today and in the years to come

As a one-stop supplier we cover the complete papermaking process for all paper grades.



Voith Paper – Partner to the paper industry

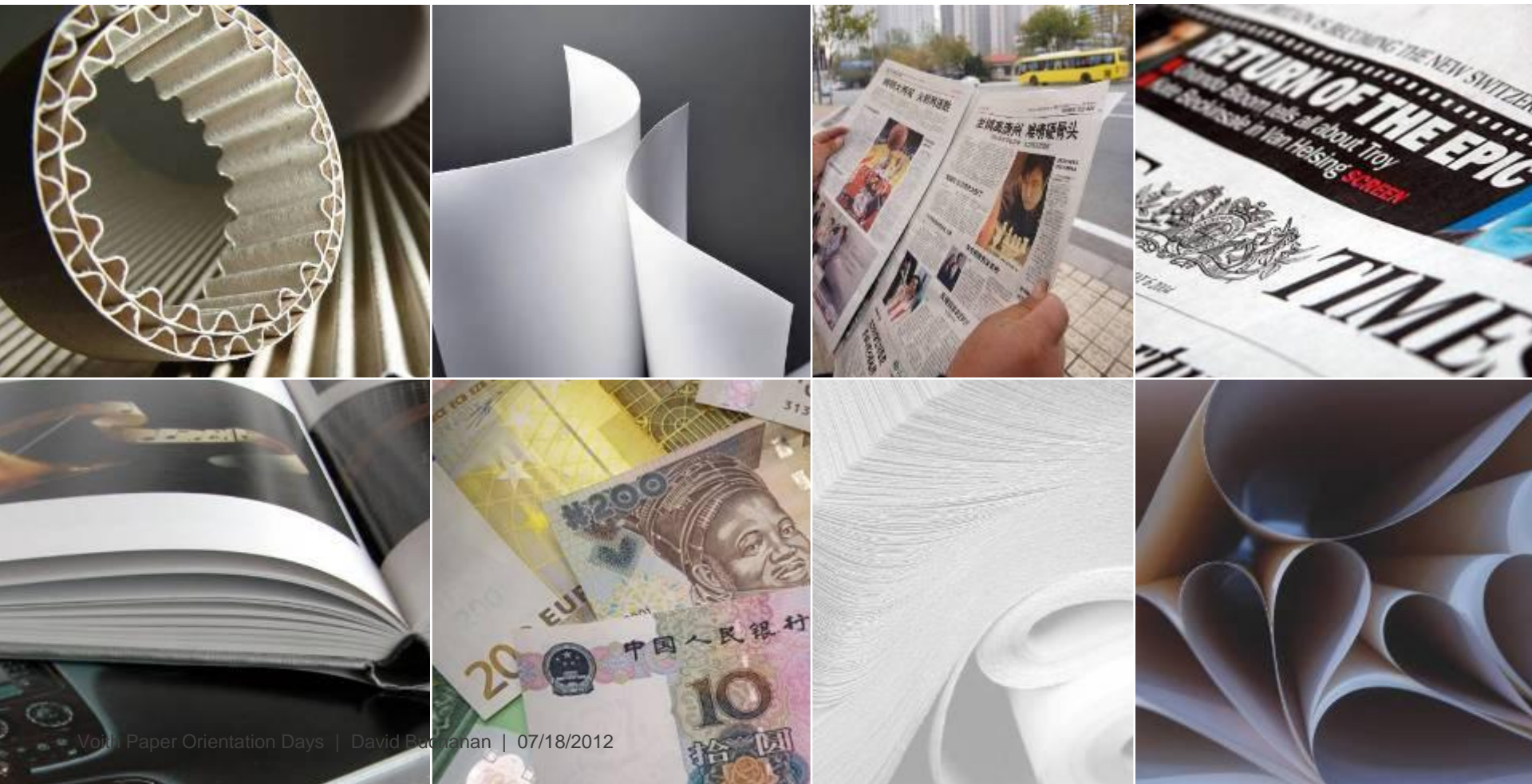


For us, being a partner to the paper industry means being able to address the individual needs of our customers.

We collaborate based on mutual trust and long-standing partnerships.

**Our customers can rely on us,
today and in the years to come.**

Technological world market leader in all main paper grades



Our vision of future paper production

Raw material

Increase in fiber efficiency through maximization of recycling rate



Energy

Reduction of primary energy consumption



Water

Reduction of fresh water consumption

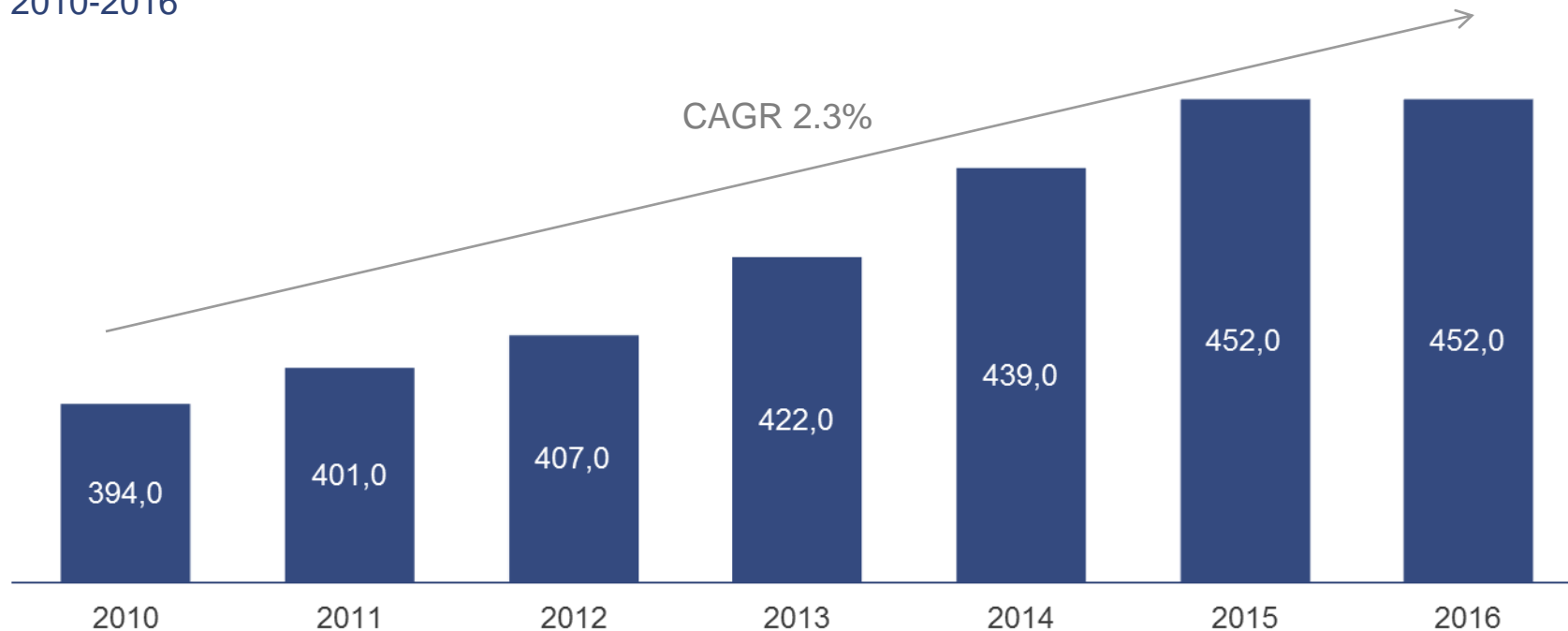


Short term forecast

World Paper & Board consumption

In million tons

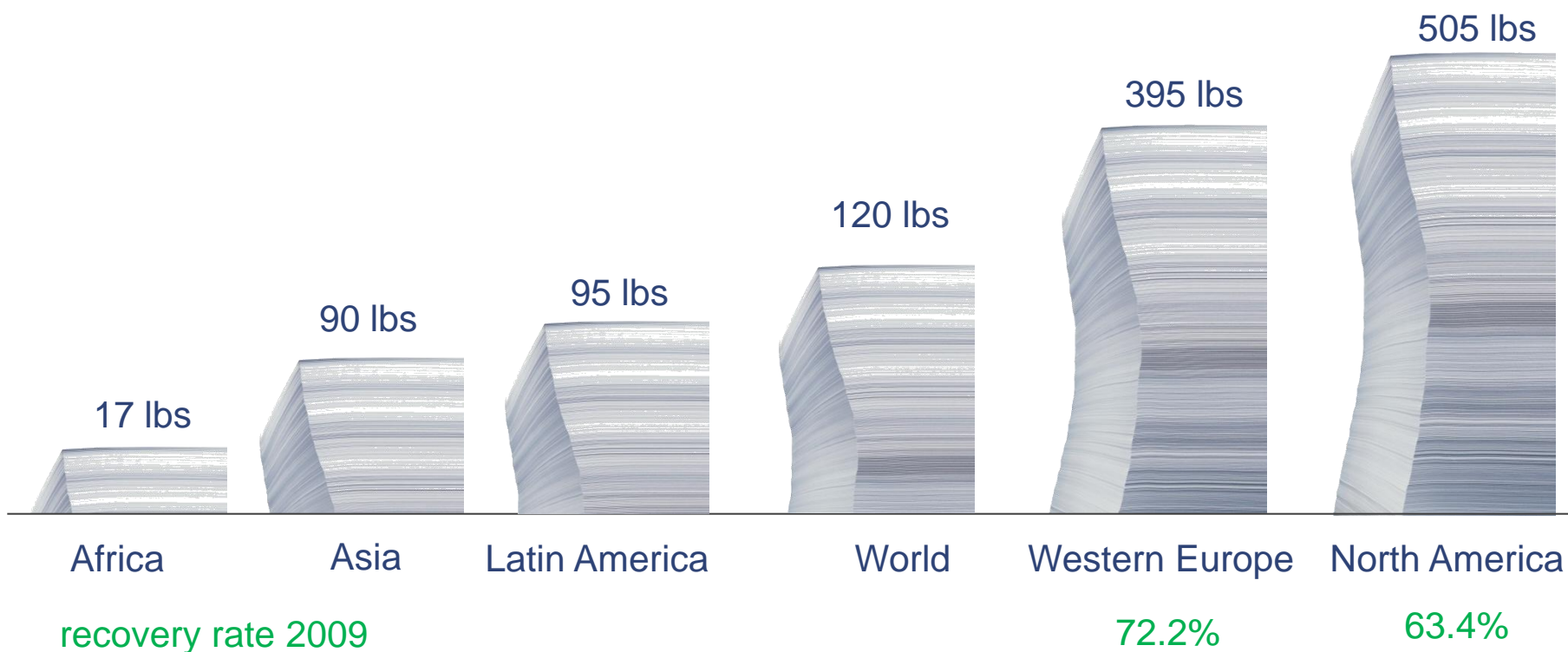
2010-2016



The paper consumption indicates the economic situation and the income level of a nation

Countries and annual consumption per capita

in lbs.



The five biggest producing countries of paper and board worldwide are:

1. China

with 96.5 million tons p.a.

2. USA

with 75.8 million tons p.a.

3. Japan

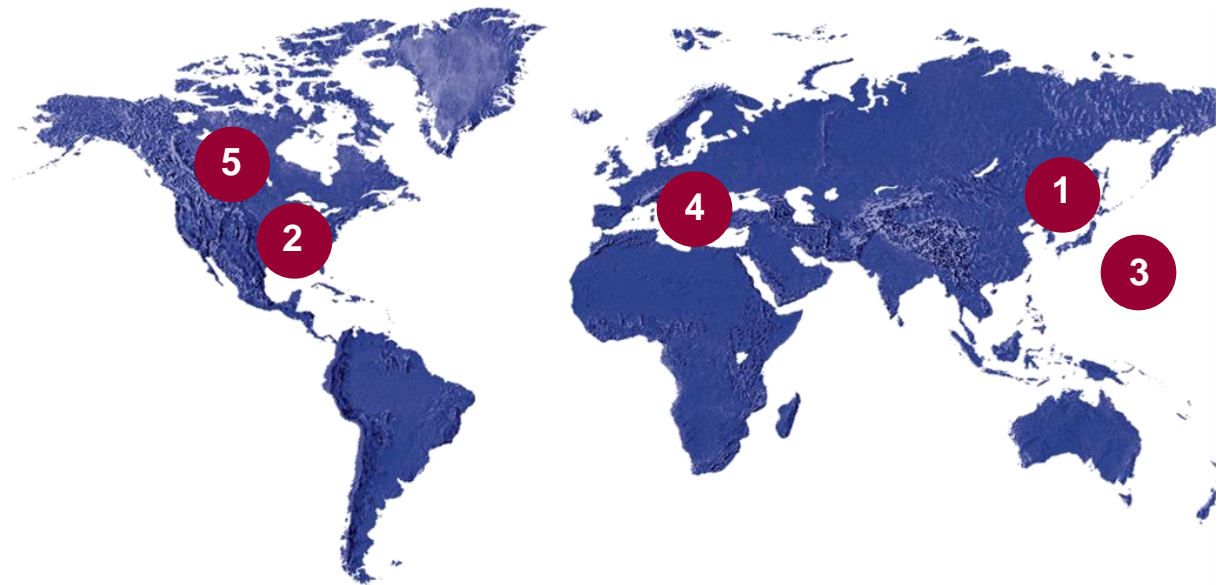
with 27.4 million tons p.a.

4. Germany

with 23.2 million tons p.a.


5. Canada

with 12.7 million tons p.a.





We offer tailor-made new production lines as well as rebuilds with optimally coordinated modules and components.

A close-up photograph of a paper mill machine. Large rollers are visible, with one roller wrapped in bright orange material and another in white. The rollers are part of a complex mechanical system, with various metal components and a chain visible in the background. The lighting is bright, highlighting the smooth surfaces of the rollers.

With our products, spare parts and services
we support our customers throughout the
entire lifecycle of their paper machine.

NipVision Measures Nip Load & Temperature

Electronic system and energy supply at the face of the roll

Visualization and data management

Sensors embedded in cover

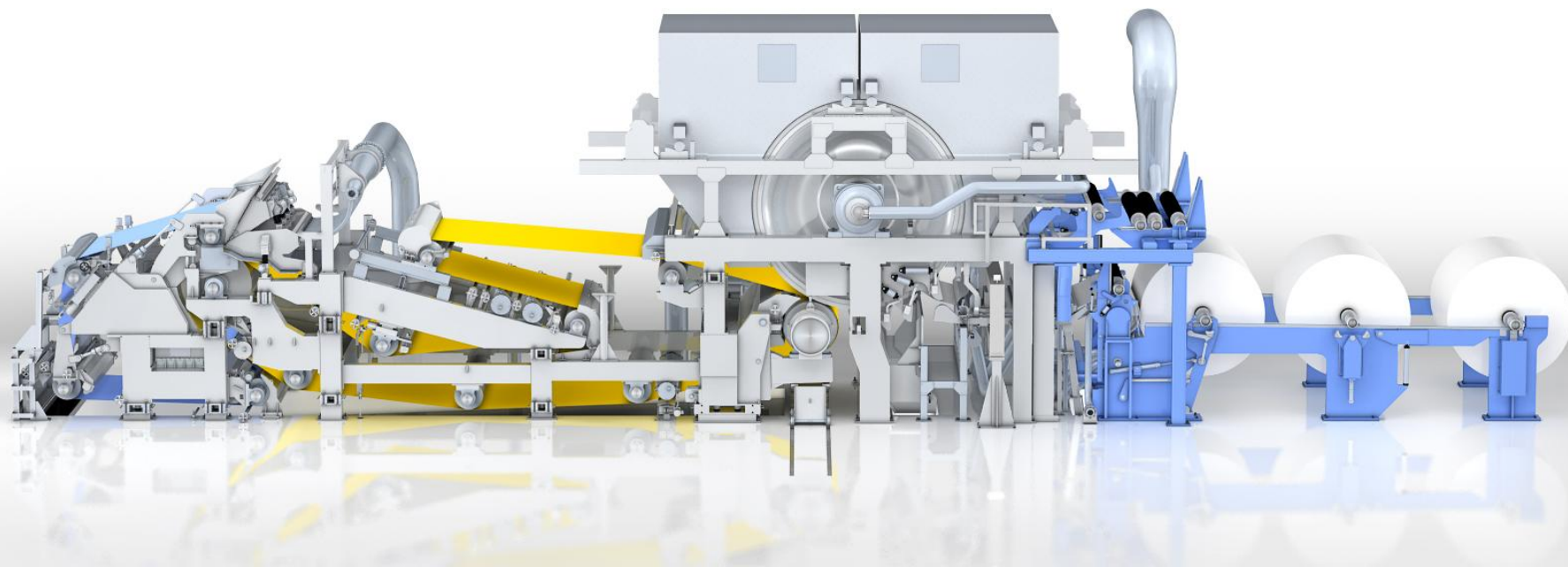
Wireless data transmission to computer





ATMOS – new technology for tissue
production:
35% less cost with more fluffiness.

ATMOS new technology Tissue Machine



PTC – the most modern paper technology center in the world.

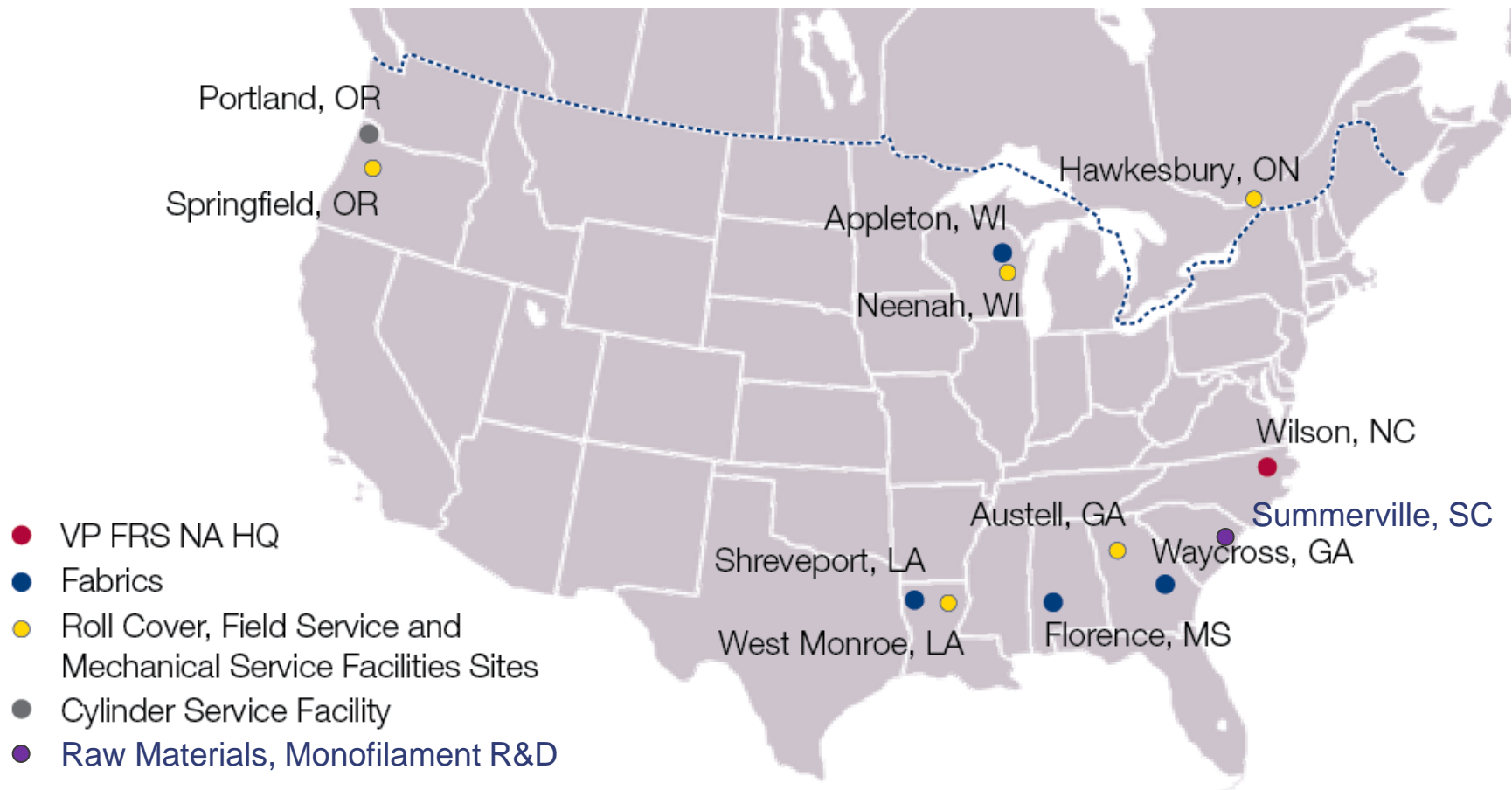
Here you can hold the paper of tomorrow in your hands today.



Voith Paper in North America



Voith Paper FRS NA Sites



Only PMC supplier making all product lines in US!

Voith Paper – Legacy Companies North America



THE MANCHESTER MACHINE COMPANY



ALLIS-CHALMERS



VOITH SULZER
PAPER TECHNOLOGY

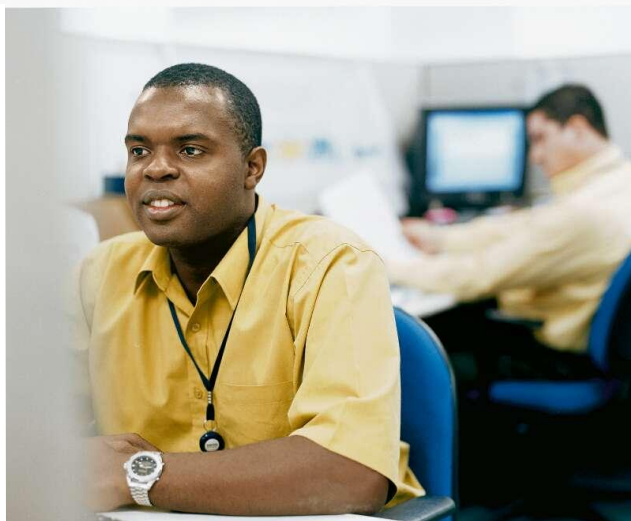


Key Customers Overview VP FRS North America



Voith Values

Raleigh, NC 1-18-2013



Why Does Voith Need Values?



With company values we define the way we interact with each other and with stakeholders outside the organization

The specific set of values we share within Voith define our company culture

Fundamental Principles of our Strategy

Mission

To its owner-family, Voith is an attractive investment in terms of values, image, social attitude and sustainable asset development

Vision

Voith acquires the trust of its customers
To its employees, Voith is an attractive employer

Strategy

- Financial independence as a family-owned company
- Diversified and future-oriented portfolio
- Global appearance
- Sustainable and profitable growth
- Attractive range of products and services for our customers
- Fair employer with high performance standards

Three core values shape
our company's
understanding of itself:

Fairness

It's not the quick deal that counts, but instead fair collaboration in partnership. Sometimes for over 100 years.



Reliability

For us, reliability has a lot to do with technologies, products and processes, but especially with people.



Innovation

At Voith, innovation is no empty promise, but rather an attitude that you can even test.



We Want to be Trusted...



Trust is the basis for all
our activities

That's what we mean
when we say:

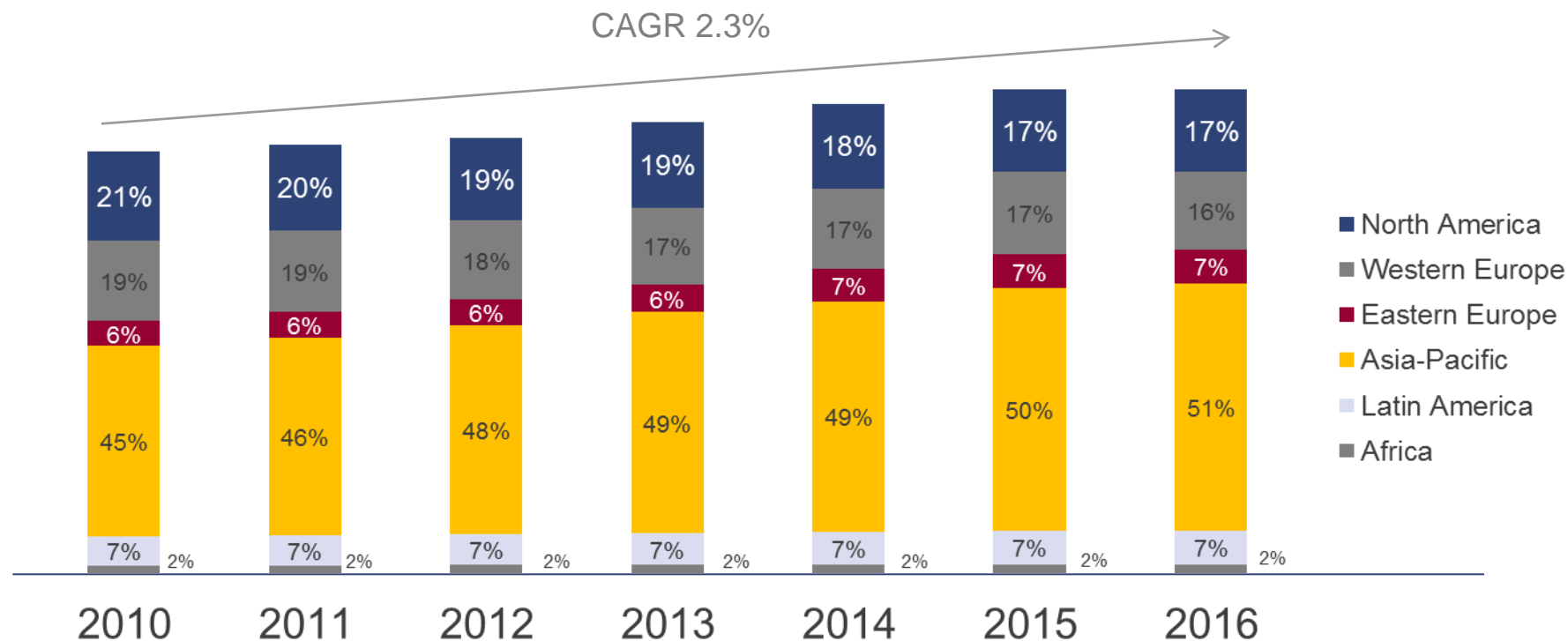
VOITH

Engineered Reliability

Short term forecasts Paper & Board consumption by region

In million tons

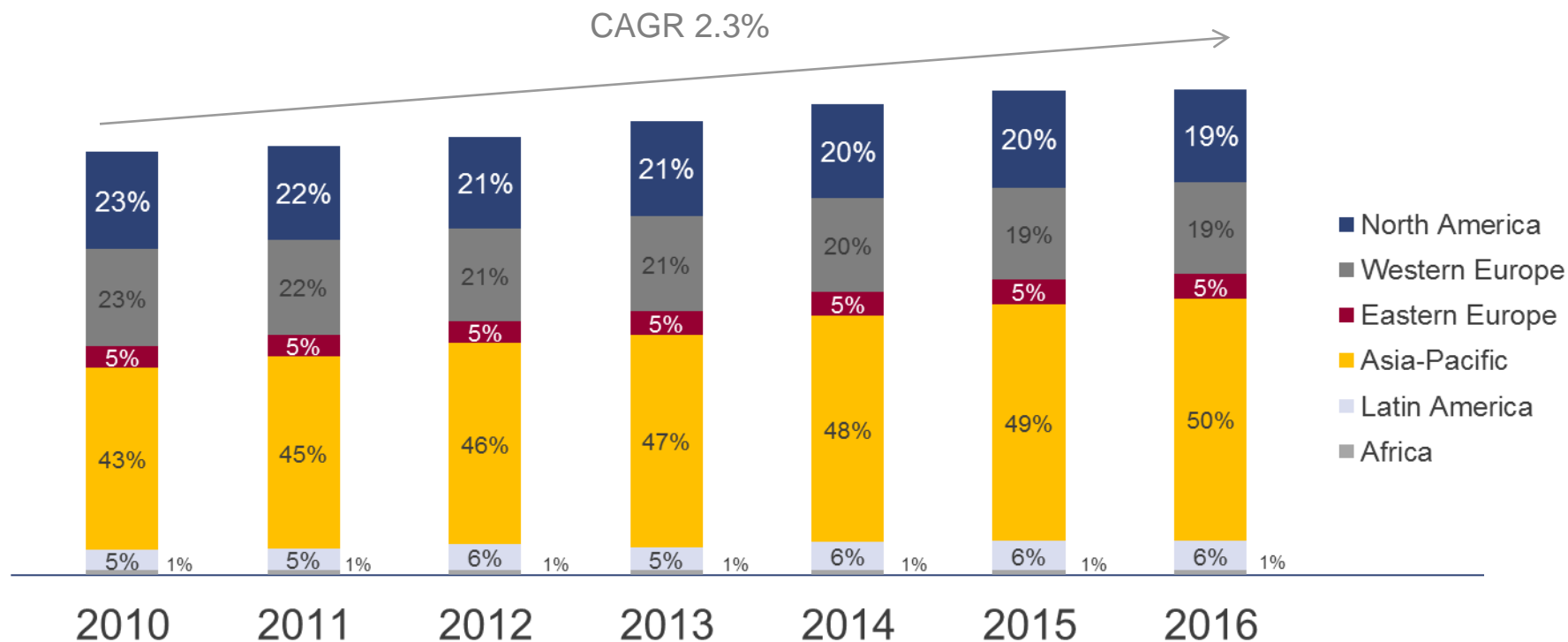
2010-2016



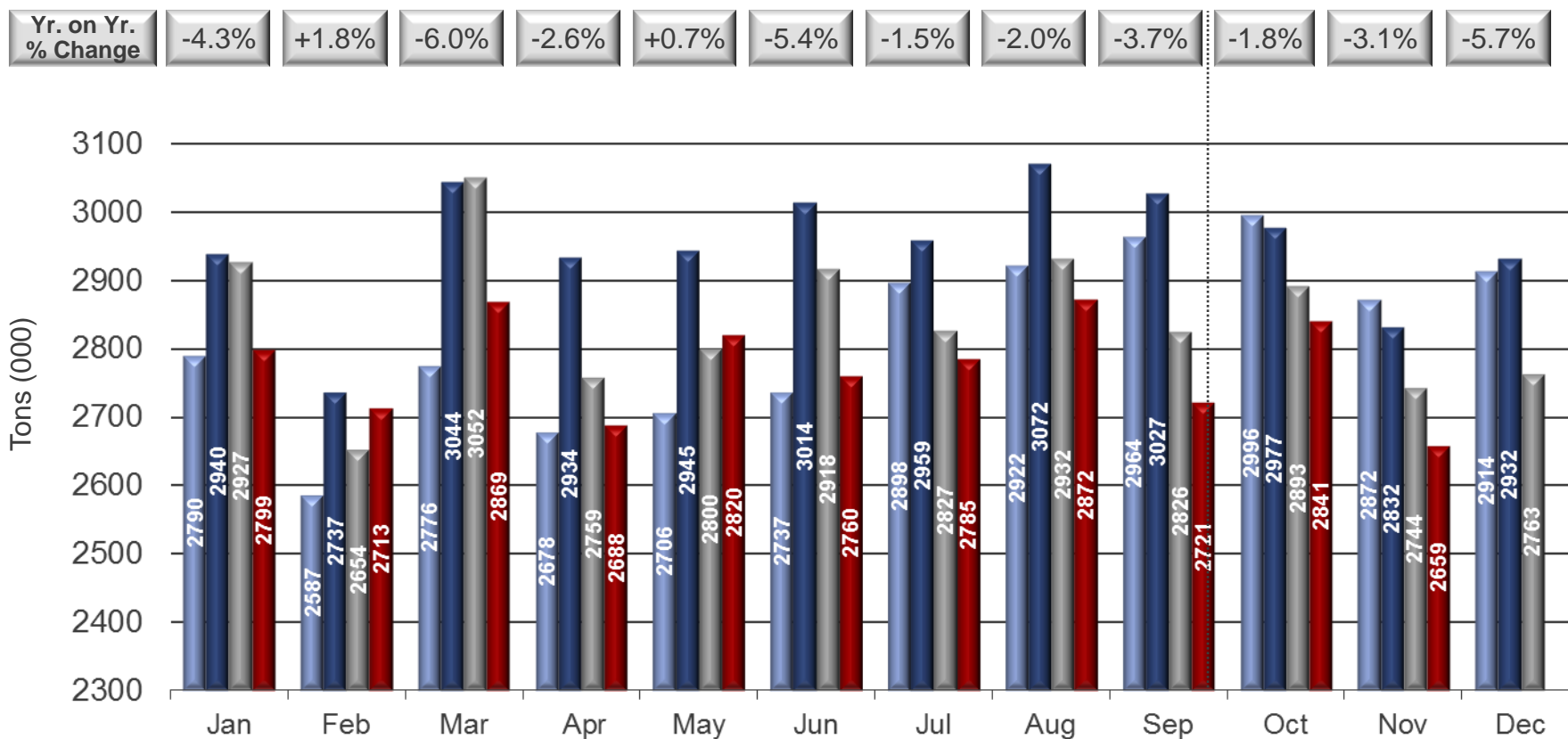
Short term forecasts Paper & Board production by region

In million tons

2010-2016



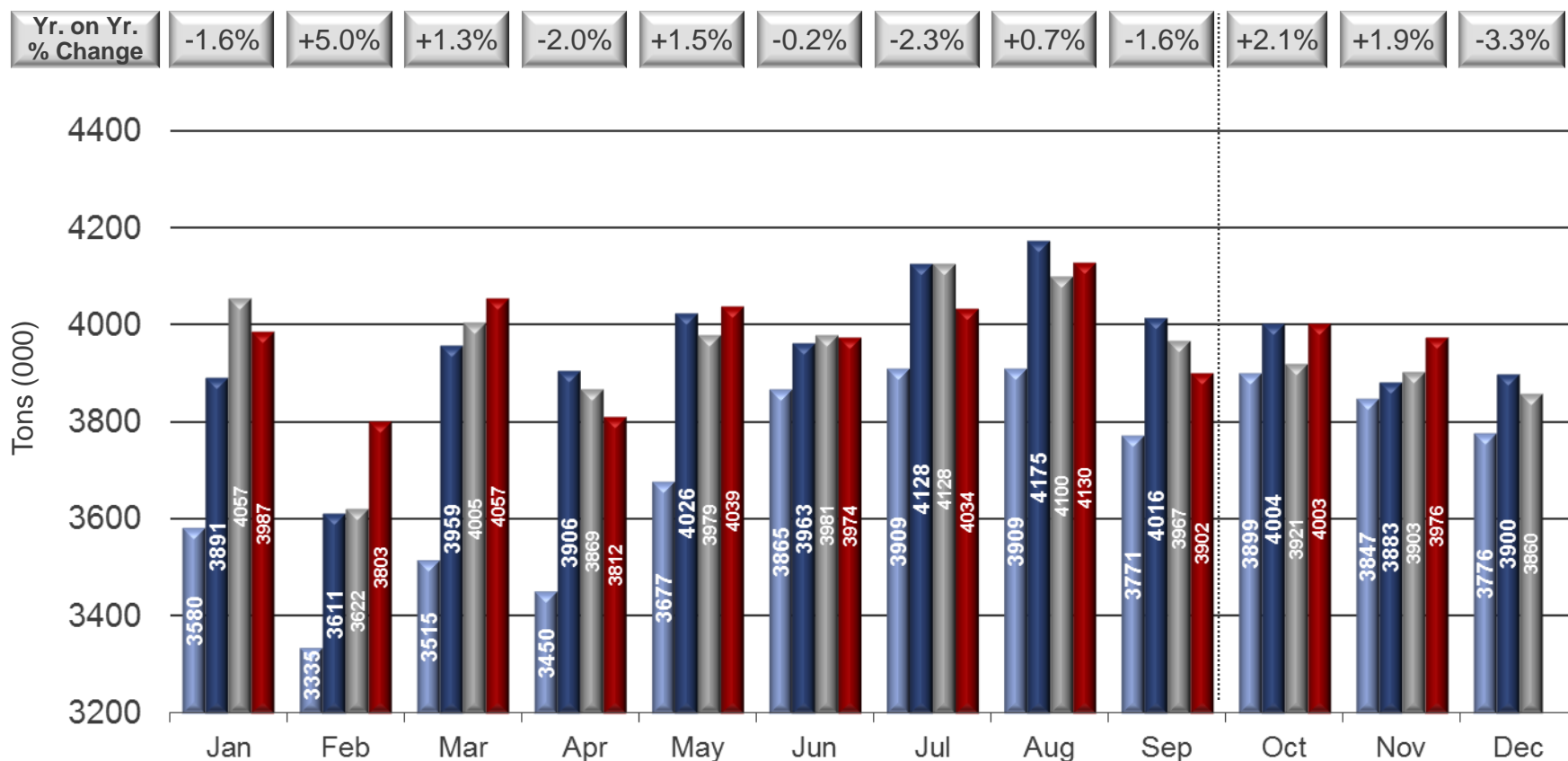
US Paper Production 2009-2012 by Month



* Figures shown as shipments

■ 2009 ■ 2010 ■ 2011 ■ 2012

US Paperboard Production 2009-2012 by Month



* Figures shown as shipments

■ 2009 ■ 2010 ■ 2011 ■ 2012

Our Values



We expect the attitude of all Voith employees to be based on a set of fundamental values:

- **Professionalism**
- **Respect for the individual**
- **Colleagueship**
- **Reliability**
- **Result orientation**
- **Modesty**